

Enter Edtech

User guide for Mentors



Co-funded by the
Erasmus+ Programme
of the European Union

www.enteredtech.eu




Welcome!

FIRST NAME LAST NAME
First Name Last Name


EMAIL ADDRESS
Email Address

PASSWORD CONFIRM PASSWORD
Password Confirm Password

I accept the [Terms & Conditions](#)

Nu sunt robot  reCAPTCHA
Confidențialitate - Termeni

[CREATE ACCOUNT](#)

 [Conectează-te cu Google](#)

Already have an account? [Log in](#)

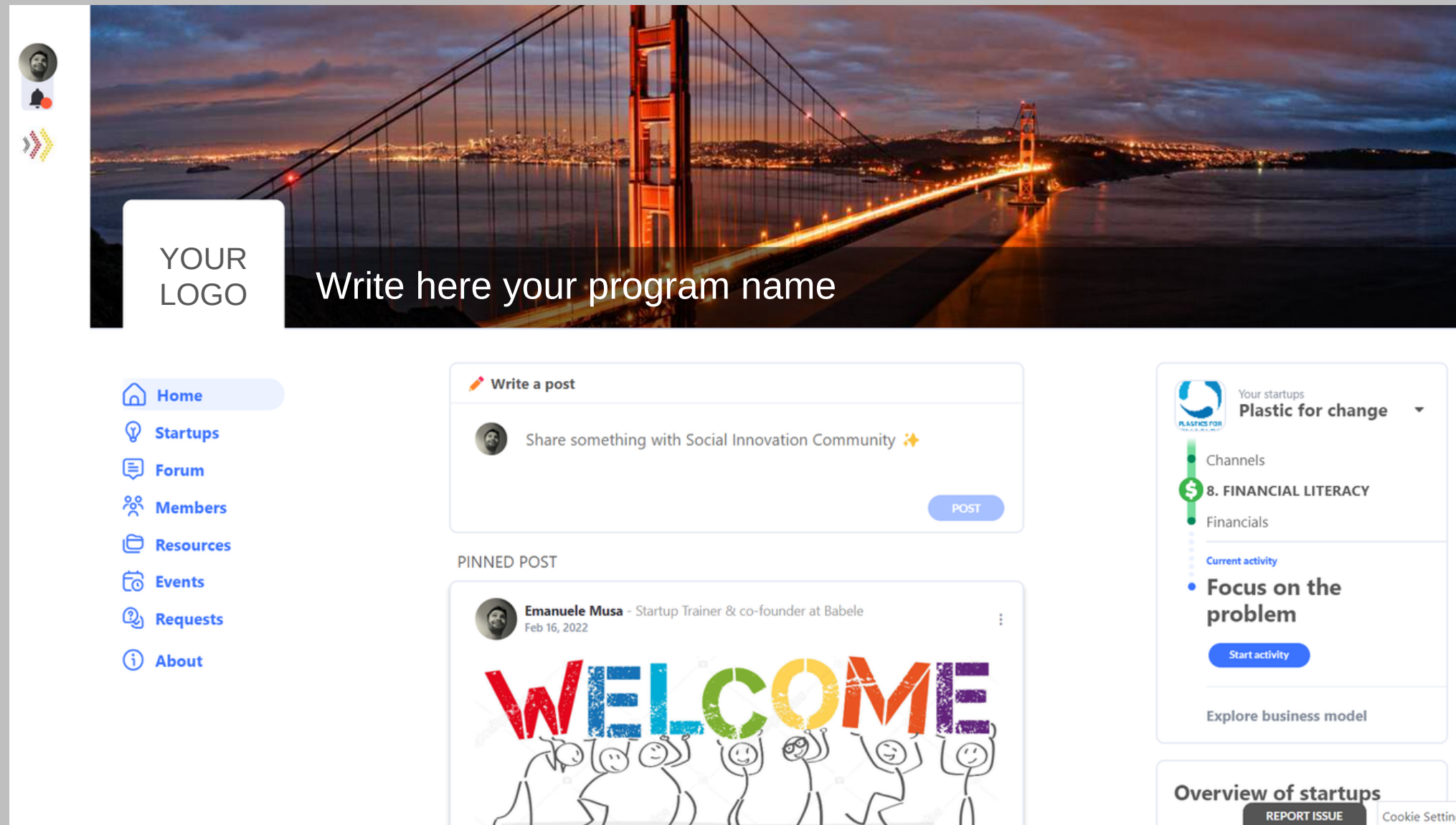
[REPORT ISSUE](#) [Cookie Settings](#)

Getting started

You will receive an email to join the program and its digital community.

1. Create your account;
2. Follow the step-by-step tutorial to create your user profile;
3. Make sure you complete perfectly your profile: it will help you to be matched with the right experts!

You can always reach the platform via the link: www.yourprogram.com/link



On the *left menu* you have the program's environments

- **Home:** it's a newsfeed
- **Ventures:** all startups in the program
- **Resources:** database with files & docs
- **Discussions:** forum
- **Members:** CRM with all participants
- **Events:** Find all events
- **Requests:** List of startup challenges



<< GO TO COMMUNITY

Venture

Home
Pitch Deck
Requests
Discussions
Resources
Network

TEAM

Invite to team
Project settings
Schedule a meeting

Venture
Tirana, Albania
Arts & Culture

1 Followers 0 Discussions 0 Views

Write a post

Share something with Venture

POST

Venture
Updated business model · May 22, 2022

Your projects
Venture

PITCH DECK
Company overview

Current assignment

- The problem**
What key issue worth solving you are tackling?
Task available from 2022-05-29

Explore business model

Upload resources
Keep your project organized and easily upload resources accessible by all the project members.

Find your mentee startup

Once you join the program, you will already be a mentor of your startup. To find your startup, click on your user profile (top-left).

We recommend you to:

- Write a message on the **HOME** tab to introduce yourself;
- Click on **Schedule a meeting** (bottom left) to organize an introductory call.

Book a meeting



Complete your Investment Memorandum

[GO TO COMMUNITY](#)

Venture

Home
Pitch Deck

Requests
Discussions
Resources
Network

TEAM

Invite to team
Project settings
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PITCH DECK

Company overview

Share about your impact venture!

Published May 22, 2022 > Public [EDIT](#)

ASSIGNMENT ASSIGNMENT DETAILS

Upload here a picture of your team

Year founded: write here...
Target markets write here...

Your story...
Write here why did you get this company started? [delete this text and replace with your answer]

PITCH DECK

- Project summary
- PITCH DECK**
- Company overview**
- The problem
- Business Model
- Team & Advisors
- Traction
- Social Return on investment
- Competition
- Financial proforma
- Valuation
- Deal & Capital Strategy
- Exit Strategy
- Elevator Pitch
- Executive Summary

[EXPORT PITCH DECK](#)

FEEDBACK

REPLY

Emanuele Musa, Startup Trainer & co-founder at Babele
La mia esperienza in ambito retail con un forte focus sul digital marketing, mi ha permesso di cimentarmi in prima persona nella declinazione del concetto di *customer journey* nei piani strategici di marketing aziendali.
May 22, 2022 [REPLY](#) [0](#)

Comment...

Under the tab *Pitch Deck* you find the startup deliverables

Each week, the startup will work on a new milestone. All you need to do is:

1. Schedule a meeting after the startup has delivered a new milestone;
2. Under the assignment, write your feedback and coaching notes.

Your feedback goes here!



Help more startups in the program

Your logo here

Search requests

Most Recent Skills Market Expertise Submitted within

INTERNAL EXTERNAL

SEE MY REQUESTS NEW REQUEST

SafeUP Recommended
Learn about Firebase audiences
Click to add tags
Q 0 Status: Open

anAngel
Business model checking and validation
Click to add tags
Q 0 Status: Open

Safe YOU
Native vs. Cross platform development
Click to add tags
Q 0 Status: Open

anAngel
SDG Impact Fund
Click to add tags
Q 0 Status: Open

Sensi Sensi
Advisor funding/acquisitions
Click to add tags
Q 0 Status: Open

Safe YOU
How to accurately define and plan a QA strategy in ...
Click to add tags
Q 1 Status: Open

BuffaloGrid
Introduction to the Google Primer team.

Climate Farmers
Looking for GDPR clarification

iCompass
Funding and VC connections

Home
Ventures
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Events
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About
Admin panel

Find new requests

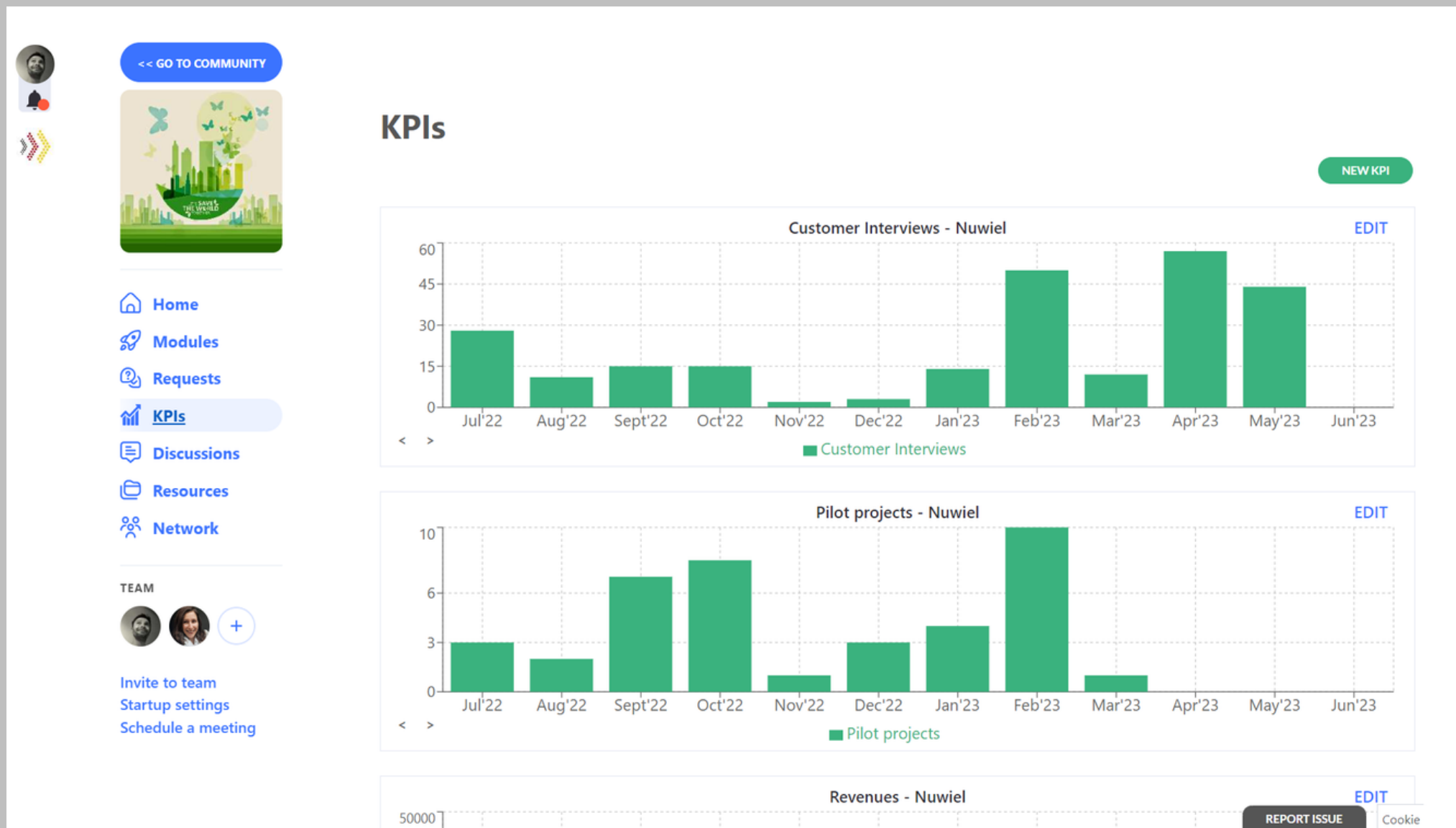
In the tab *Requests* of the community you can find all startups' challenges

Do you wanna help more startups?

- Open the Requests page;
- Find a request that match your skills;
- Schedule a meeting with the venture;
- After the meeting, you will receive a link to wrap-up your coaching session.



Fill in your KPIs



Under the tab *KPIs* you will find the startup's metrics

As a mentor, you have access to the startup KPIs.

- From the HOME tab: click on the submit KPIs blue button;
- Input the KPIs on the pop-up;
- Edit your data from the KPIs page;
- You can create new startup metrics by clicking on the **NEW KPI** button.



Resources

6 resources

DECK INVESTORS PACKAGING PROOF_OF_CONCEPT STARTUP VIDEO

UPLOAD

Name	Description	Privacy	Modified
Pitch Deck for Investors.pdf	Version 1.0. Please do not share outside of your organisation	Circles	Jun 27, 2023 • GOOGLE
Model Startup	Everyone should watch this video!	Public	Jun 26, 2023 • LINK
MVP Card	Nuwiel's first card!	Public	Jun 21, 2023 • LINK
Just a link to our website	Just a link to our website	Public	Jun 19, 2023 • LINK
Our Team	A picture of our team	Circles	Mar 27, 2023 • IMG
Financial pro forma	Our financial plan for 2022 - 2023	Circles	Nov 4, 2022 • IMG

Under the tab *Resources* you have the startup's Data Room

Here you can access the startup's files and documents and you can upload documents that are relevant to the entrepreneur.

- Click on **UPLOAD** to add files, links and documents (also from Gdrive & Dropbox);
- Choose the privacy: if you choose **custom**, then you can select the users circles that should have access to the resource;



<< GO TO COMMUNITY

Home
Modules
Requests
KPIs
Discussions
Resources
Network

TEAM

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Mentoring notes - Marianna Camille

Emanuele started following FOLLOWING

A large part of coaching is helping someone make sustainable changes by understanding what's holding them back – both culturally and internally – and then helping them deliberately shift toward new beneficial behaviors.

Nov 4, 2022 > Team Q 1

Arianne Commented

[ADD A COMMENT](#)

Arianne Laloux, Financial Analyst
Hi, Guys ! You're off to a great start here - I just wanna make it clear from the beginning that you did an impressive job with this task! I will write below some suggestions I have - I'll take it point by point. Mind you, this will be a long text to read, so please have some

AUTHOR
Emanuele Musa

ACTIONS
EDIT ARCHIVE

Under the tab *Discussions* start public & private threads

Here you can create mentoring related discussions.

- Click on **NEW DISCUSSION** to start a new thread;
- Choose the privacy: if you choose **custom**, then you can select the users circles that should have access to the discussion;
- You will get notified whenever there are new posts and comments.

Thank you



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